Tubes, Kits, Luminaires: Weighing the Options







LightFair

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**Bob Davis & Naomi Miller** 

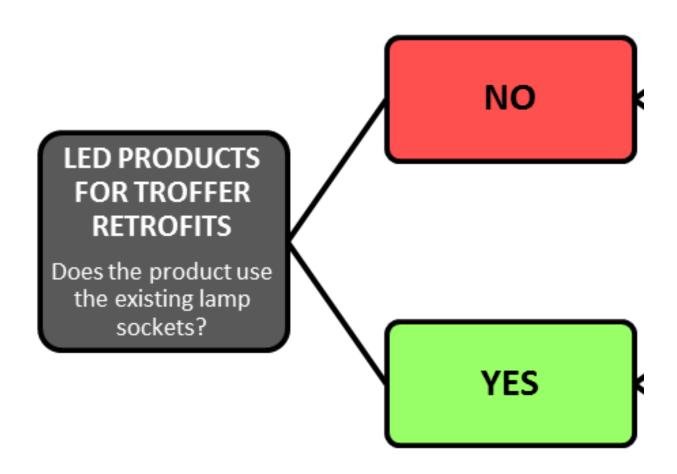
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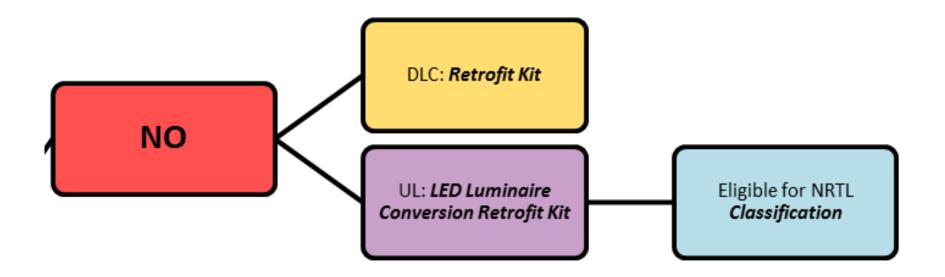
# What's the difference between retrofit & replacement?



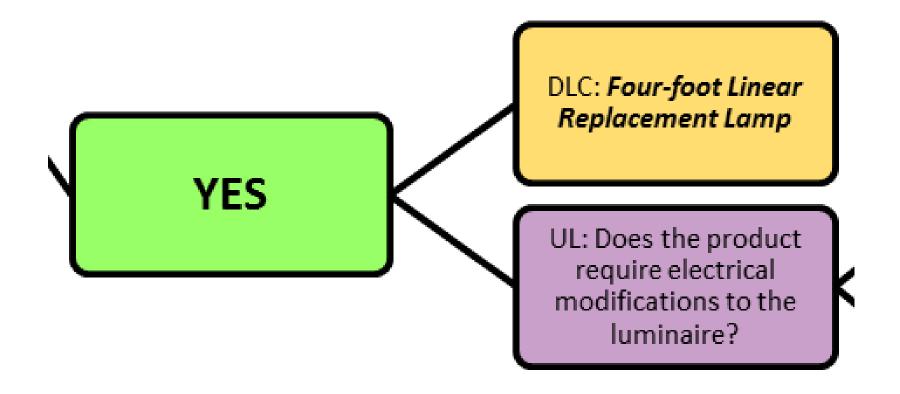
# **LED Retrofit Options: Terminology & Safety Certifications**



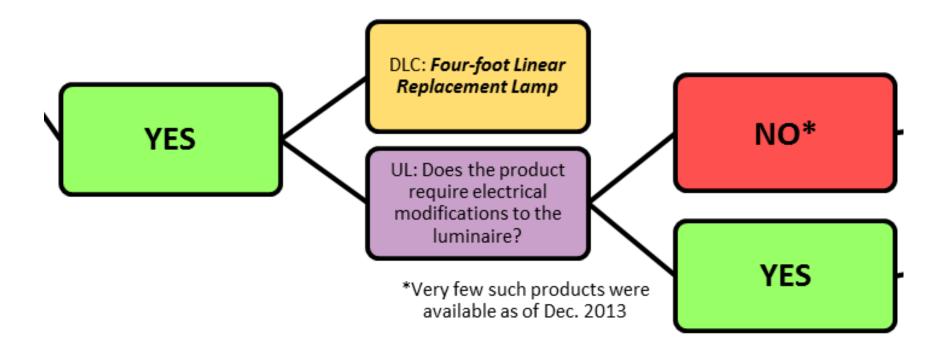
# **LED Retrofit Options: Does it use existing sockets?**



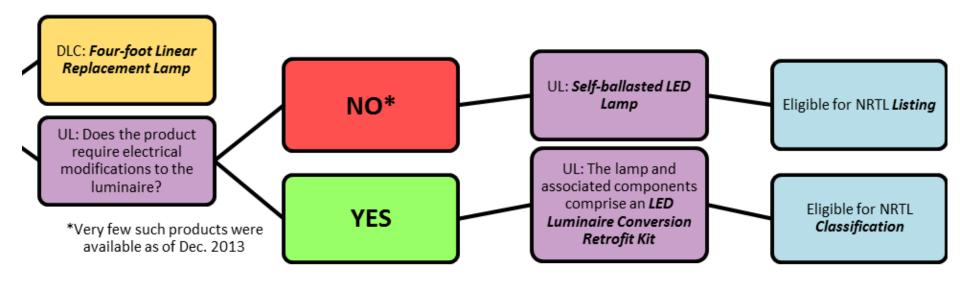
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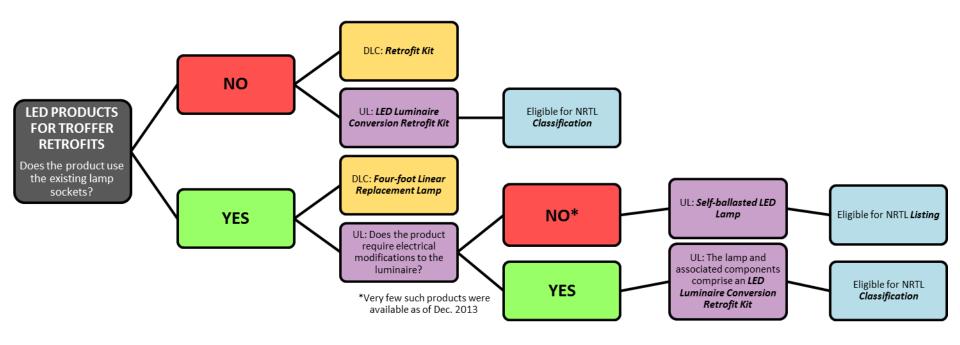
# **LED Retrofit Options: Does it use existing sockets?**



# **LED Retrofit Options: Uses the existing sockets**



# **LED Retrofit Options: Terminology & Safety Certifications**



# System factors to consider for LED upgrades

SYSTEM FACTORS TO CONSIDER	DESCRIPTION	LAMPS	KITS	LUMINAIRES
Initial costs	Equipment purchase costs			
	Installation labor costs			
	Safety certification costs			
Operating costs	Energy costs for equal light output			
	Replacement costs over system life			

# System factors to consider for LED upgrades

SYSTEM FACTORS TO CONSIDER	DESCRIPTION	LAMPS	кітѕ	LUMINAIRES
Current light levels	Acceptable; should not be reduced at all			
	Reductions of 10% or more are okay			
Dimming required	No, dimming is not required			
	Yes, dimming is required			

EXISTING CONDITIONS TO CONSIDER	DESCRIPTION	LAMPS	KITS	LUMINAIRES
Condition of sockets	Look like new			
	Some wear but no major cracks			
	Look old, blackened, cracks apparent			

EXISTING CONDITIONS TO CONSIDER	DESCRIPTION	LAMPS	KITS	LUMINAIRES
Condition of interior surfaces	Nice and white			
	Slightly worn but no major scratches or peeling paint			
	Very worn, scratches in paint, some peeling paint			

EXISTING CONDITIONS TO CONSIDER	DESCRIPTION	LAMPS	KITS	LUMINAIRES
Condition of lens or louvers	Looks new; very little wear apparent			
	Some minor color variations or scratches in surface			
	Looks old, obvious cracks or yellowing			

EXISTING CONDITIONS TO CONSIDER	DESCRIPTION	LAMPS	KITS	LUMINAIRES
Ceiling access	No concerns with working above the ceil-ing; easy access			
	Some concerns about working above the ceiling; limited access			
	Working above the ceiling should be avoided			

Tubes, Kits, Luminaires: Should you Upgrade?





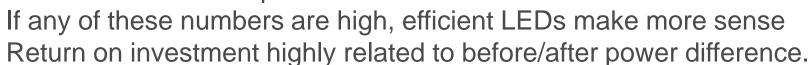


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#### **Economic questions:**

- Electric rate? 6c, 12c, 18c, 24c per kWh? (Demand charges?)
- Annual hours of operation? (2000, 4000, 8000?)
- Cost of relamping?
  - Hard-to-reach or hazardous areas
  - Visually prominent areas
  - Places with expensive labor



#### What's your existing troffer?

- Find out exactly what make/model is installed in your building.
- T12 or T8 lamps? Lamp wattage?
- Magnetic or electronic ballast?
- Rapid-start, Instant-start or programmed rapid-start ballast?
- What are the input watts and light output?

The answers are needed to investigate options.

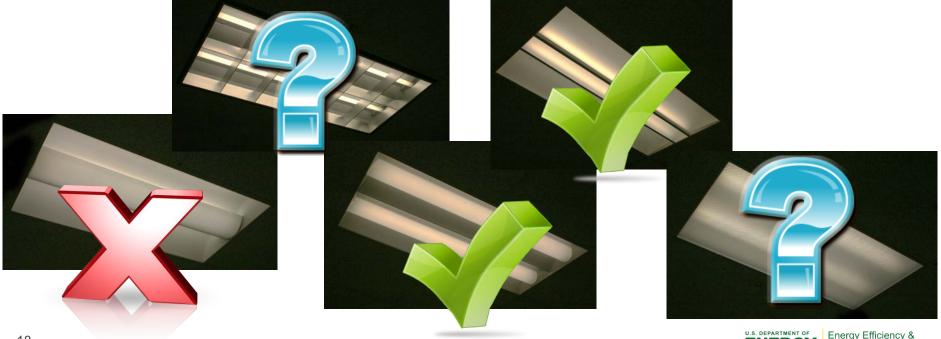






#### More questions about your troffers....

- Do you want a reduction in light output? If so, can this be more easily and inexpensively accomplished with a low-output fluorescent lamp change, a low-output ballast change or delamping?
- What is the condition of the luminaire and its sockets? If it is in very poor shape, consider a new LED troffer or a full LED retrofit kit instead of lamp retrofits.
- Is this a troffer type where T8 LED lamps make sense?



Renewable Energy

#### Do your homework:

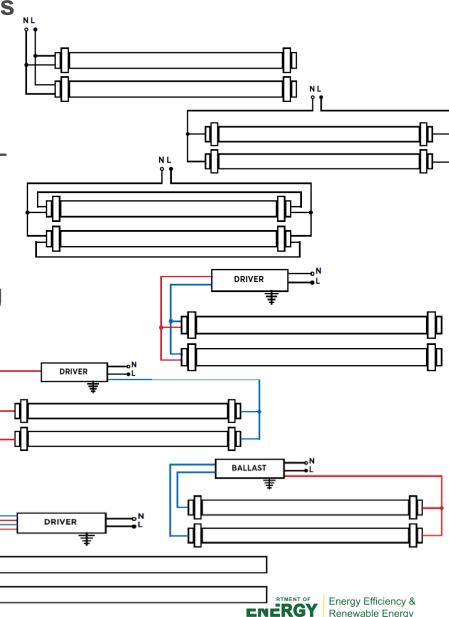
- Study the product literature of the LED troffers/kits/lamps. Look for wiring diagrams (for compatibility with existing troffers), lumen output, input watts, color rendering index, CCT, light distribution from the lamp or luminaire, NRTL Listings, and warranties.
- Check for DLC listing.





#### **LED T8 Wiring/electrical characteristics**

- Line voltage single end wired (\*\*)
- 2. Line voltage double end wired (\*)
- 3. Line voltage double end wired with additional wire between two opposite-end pins (\*\*)
- Remote driver with single-end wiring
   (\*\*)
- Remote driver with double-end wiring
   (\*)
- 6. Operates with existing instant-start fluorescent ballast and sockets (\*)
- 7. Operates without fluorescent sockets in
- \* Instant-start or shunted sockets reg'd
- \*\* Rapid-start or unshunted sockets req'd



#### Do your homework:

 Get enough lamps/kits/troffers for 4-8 luminaires and bring in electrician to rewire the luminaire (if needed). Get electrician feedback on the ease of the retrofit and the time/cost involved. Also get feedback from staff on the appearance/glare/color quality of the modified luminaires. Is it an acceptable change? Is it ugly? Is it glaring? Does it look nifty?







- Check for flicker, especially if it's dimmed.
- Do the Life Cycle Cost analysis.

#### If you use T8 LED tubes:

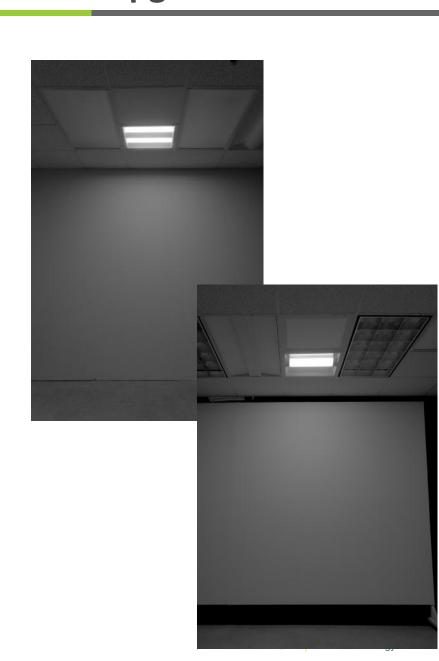
- Rules-of-thumb: If you want roughly equivalent performance to 28W
   T8 FL lamps, choose LED tubes that deliver >1900 lm, >100 LPW, >80
   CRI, diffuse finish, beam angle >133°.
- Modify every troffer/luminaire in the building with the same lamp and wiring type. Keep 5% spares on hand, so that if one or more lamps fail, you will have the identical wiring lamp on hand. You do not want maintenance staff mixing up fluorescent and T8 LED lamps, or single-end-wired with double-end-wired LED lamps.





#### If you use LED troffer kits:

- LED kits can be good if wellengineered, but MAY NOT save you much energy unless you drop light levels
- Check that the kit is NRTL approved and complies with UL1598C
- Check to see if there is any limitation on which manufacturers' troffers can be used, or depth of troffer
- Look for 70LPW or higher on kit as installed



#### If you use new LED troffers:

- Luminaire efficacy is very high. Look for 90+ LPW
- Dramatic brightness patterns on lenses can be very distracting (AND glaring) from some products, so see them first
- Color ranges all over the map, but most products are as good or better than FL
- Flicker is a problem with some LED DRIVERS when dimming and there is no complete metric at this point in time
- Dedicated LED troffers are an excellent option for new installations

# See 'em, mock 'em up, before you buy a bunch of them





#### **Better Buildings Alliance – LED Troffer specification**

- Target minimum luminaire efficacy of 85 LPW
- 5 year warranty
- PF>.90 THD <20%
- Driver efficiency >80% for <50W</li>
- Minimum luminaire lumens:
  - 1 × 4 1,500 initial lumens
  - 2×2 2,000 initial lumens
  - 2 × 4 3,000 initial lumens
- Minimum SC of 1.0-2.0 in both planes
- CRI >80 with  $R_9 > 0$
- Lumen maintenance >77.4% @ 36,000 hours

#### BBA spec available at:

http://apps1.eere.energy.gov/buildings/publications/pdfs/alliances/ high\_efficiency\_troffers\_spec.pdf



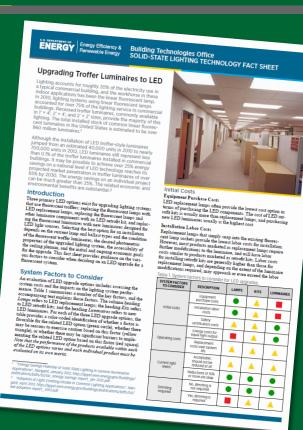
# Questions? Discussion? For Tubes, Kits, Luminaires: Weighing the Options for Troffer Upgrades

Link to

<u>Upgrading Troffer Luminaires Fact Sheet</u>

Links to CALiPER reports on

<u>LED Troffer Lighting</u> and <u>Linear LED tubes</u>



Bob Davis (robert.davis@pnnl.gov) & Naomi Miller (naomi.miller@pnnl.gov)

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